# Institutional Emerging Markets Portfolio

## Fact Sheet | Institutional Class | Ticker: HLMEX | December 31, 2022

### Objective

The Institutional Emerging Markets Portfolio seeks long-term capital appreciation through investments in equity securities of companies based in emerging markets.

### Philosophy and Process

We believe a diversified portfolio of high-quality, durable-growth companies purchased at reasonable prices will provide superior investment returns with below-average risk over the long term. Our analysts conduct careful bottom-up research of individual companies and analyze the competitive dynamics of their industries to identify what we believe are the best growth companies and to assess the value of their shares. To qualify for investment, companies must be well-managed, financially strong, and possess clear competitive advantages relative to their peers.

### Portfolio Facts

| | |
|---|---|
| CUSIP | 412295701 |
| Inception Date | 10/17/2005 |
| Min. Investment[1] | $500,000 |
| Total Portfolio Assets | $2,641.4M |
| Sales Charge | None |
| Total # of Holdings | 79 |
| Expense Ratio* | 1.10% |
| Turnover (5 Yr. Avg.) | 21% |
| Dividend Policy | Annual |
| NAV | $17.60 |

### Contact

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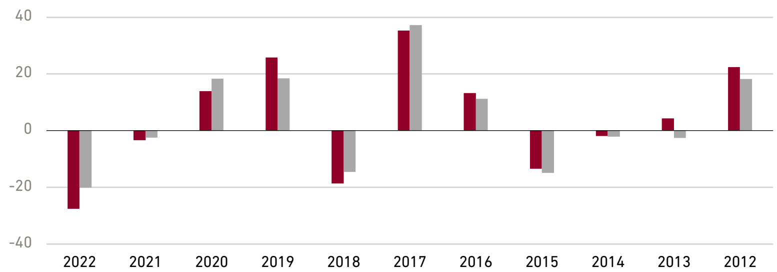
### Performance (% Total Return)

as of December 31, 2022

| | Inception Date | 3 Months | 1 Year | 3 Years | 5 Years | 10 Years |
|---|---|---|---|---|---|---|
| Institutional Emerging Markets Portfolio - Institutional Class - Net | 10/17/2005 | 10.84 | -27.66 | -7.33 | -4.02 | 1.01 |
| MSCI Emerging Markets Index | | 9.70 | -20.09 | -2.69 | -1.40 | 1.44 |

Returns are annualized for periods greater than one year.

### Calendar Year Returns




| | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| HLMEX | -27.66% | -3.41% | 13.88% | 25.76% | -18.63% | 35.33% | 13.27% | -13.47% | -1.87% | 4.35% | 22.46% |
| MSCI Emerging Markets Index | -20.09% | -2.54% | 18.31% | 18.42% | -14.58% | 37.28% | 11.20% | -14.91% | -2.20% | -2.62% | 18.23% |

*Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the Portfolio may be lower or higher than the performance quoted. Performance data current to the most recent month end may be obtained by calling (877) 435-8105 or visiting hardingloevnerfunds.com.*

***Diversification does not assure a profit or protect against a loss in a declining market.***

### Portfolio Positioning (% Weight)

| Sector | HLMEX | Benchmark[2] |
|---|---|---|
| Comm Services | 6.6 | 9.9 |
| Cons Discretionary | 17.5 | 14.1 |
| Cons Staples | 6.5 | 6.4 |
| Energy | 1.7 | 4.9 |
| Financials | 24.8 | 22.1 |
| Health Care | 3.7 | 4.1 |
| Industrials | 13.0 | 6.1 |
| Info Technology | 20.9 | 18.6 |
| Materials | 0.9 | 8.9 |
| Real Estate | 2.2 | 1.9 |
| Utilities | 1.2 | 3.0 |
| Cash | 1.0 | – |

| Geography | HLMEX | Benchmark[2] |
|---|---|---|
| Brazil | 6.4 | 5.3 |
| China + Hong Kong[3] | 34.2 | 32.3 |
| India | 12.8 | 14.4 |
| Mexico | 5.2 | 2.3 |
| Russia[4] | 0.0 | – |
| South Africa | 1.8 | 3.7 |
| South Korea | 9.0 | 11.3 |
| Taiwan | 11.5 | 13.8 |
| Small Emerging Markets[5] | 9.7 | 16.9 |
| Frontier Markets[6] | 1.4 | – |
| Developed Markets Listed[7] | 7.0 | – |
| Cash | 1.0 | – |

All holdings and sector/geographic allocations are subject to review and adjustment in accordance with the Portfolio's investment strategy and may vary in the future, and should not be considered recommendations to buy or sell any security. The Portfolio is actively managed; therefore holdings may not be current.

The MSCI Emerging Markets Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Index consists of 24 emerging market countries. The Index is net of foreign withholding taxes on dividends. You cannot invest directly in this Index.

## Investment Adviser

Harding Loevner manages global equity portfolios. Our distinct strategies are available to institutions and individuals around the world. Investing in quality-growth companies for the long term has been our exclusive focus since 1989.

## Portfolio Managers

**Pradipta Chakrabortty**
Co-Lead Portfolio Manager
BIRLA Institute of Technology and Science, BE, 1994
XLRI School of Management, MBA, 1998
University of Pennsylvania, The Wharton School, MBA, 2008
Harding Loevner since 2008

**Scott Crawshaw**
Co-Lead Portfolio Manager
University of Bristol, BSc, 1995
Harding Loevner since 2014

**Lee Gao**
Portfolio Manager
Harvard University, AB, 2006
Harding Loevner since 2020

**Richard Schmidt, CFA**
Portfolio Manager
Georgetown University, BS, 1986
Harding Loevner since 2011

## Ten Largest Holdings

| | Sector | Market | % Assets |
|---|---|---|---|
| TSMC | Info Technology | Taiwan | 5.0 |
| Samsung Electronics | Info Technology | South Korea | 4.8 |
| Tata Consultancy Services | Info Technology | India | 3.6 |
| Tencent | Comm Services | Mainland China | 3.1 |
| AIA Group | Financials | Hong Kong | 3.0 |
| HDFC Bank | Financials | India | 2.6 |
| AirTAC | Industrials | Taiwan | 2.4 |
| HDFC Corp. | Financials | India | 2.2 |
| Ping An Insurance | Financials | Mainland China | 2.1 |
| Techtronic Industries | Industrials | Hong Kong | 2.1 |
| Ten Largest Holdings | | | 30.9 |

## Portfolio Characteristics

| Quality and Growth | HLMEX | Benchmark[2] |
|---|---|---|
| Profit Margin[8] (%) | 15.6 | 15.2 |
| Return on Assets[8] (%) | 8.9 | 6.5 |
| Return on Equity[8] (%) | 16.6 | 14.4 |
| Debt/Equity Ratio[8] (%) | 33.4 | 48.6 |
| Std. Dev. of 5 Year ROE[8] | 3.6 | 4.3 |
| 5 Year ROE[8] (%) | 17.1 | 14.2 |
| Sales Growth[8,9] (%) | 11.3 | 10.6 |
| Earnings Growth[8,9] (%) | 12.3 | 12.3 |
| Cash Flow Growth[8,9] (%) | 10.3 | 12.1 |

| Size | HLMEX | Benchmark[2] |
|---|---|---|
| Wtd. Med. Mkt. Cap. ($B) | 30.7 | 29.0 |
| Wtd. Avg. Mkt. Cap. ($B) | 84.9 | 95.0 |

| Risk and Valuation | HLMEX | Benchmark[2] |
|---|---|---|
| Alpha[9] | -2.25 | – |
| Beta[9] | 1.06 | – |
| R-Squared[9] | 0.91 | – |
| Active Share[10] | 70 | – |
| Standard Deviation[9] | 20.66 | 18.68 |
| Sharpe Ratio[9] | -0.25 | -0.14 |
| Tracking Error[9] | 6.2 | – |
| Price/Earnings[11] | 16.3 | 10.7 |
| Price/Cash Flow[11] | 12.3 | 7.6 |
| Price/Book[11] | 2.5 | 1.8 |

*Earnings Growth is not a measure of the Portfolio's future performance.*

## Endnotes

### Pages 1 & 2

(1) Lower minimums available through certain brokerage firms (2) MSCI Emerging Markets Index (3) The Emerging Markets portfolio's end weight in China at December 31, 2022 is 28.7% and Hong Kong is 5.5%. The Benchmark does not include Hong Kong. (4) Since March 7, 2022, we have valued our Russian holdings at effectively zero due to an inability to trade their shares and no observable market prices to use as proxies. At the close of trading on March 9, 2022, MSCI removed Russia from its indexes at a price that was effectively zero (5) Includes the remaining emerging markets which, individually, comprise less than 5% of the Index (6) Includes countries with less-developed markets outside the Index (7) Includes emerging markets or frontier markets companies listed in developed markets (8) Weighted median (9) Trailing five years, annualized (10) Five-year average (11) Weighted harmonic mean. *The Expense Ratio is as of the most recent Prospectus and has been restated to reflect current fees. Harding Loevner has contractually agreed to cap the expense ratio at 1.10% through February 28, 2023. The expense ratio (without cap) is applicable to investors.

## Disclosures

Source (Alpha, Beta, R-Squared, Standard Deviation, Sharpe Ratio): eVestment Alliance (eA); Harding Loevner Institutional Emerging Markets Portfolio, based on the Portfolio returns; MSCI Inc.
Source (Active Share): based on the Harding Loevner Emerging Markets model.
Source (other Characteristics): FactSet (Run Date: January 4, 2023, based on the latest available data in FactSet on this date.), based on the Portfolio's underlying holdings.

Profit Margin: relationship of net income to net sales. Return on Assets: net income for past 12 months divided by total assets. Return on Equity: the net income divided by total common equity outstanding, expressed as a percent. Debt/Equity Ratio: total long-term debt divided by total shareholder's equity. Sales Per Share: the total revenue earned per share for the past 12 months. Earnings Per Share: portion of a company's profit allocated to each outstanding share of common stock. Cash Flow: a measure of the cash generating capability of a company calculated by adding non-cash charges (e.g. depreciation) and interest expense to pretax income. Alpha: a measure of risk-adjusted return. Beta: a measure of the portfolio's sensitivity to the market. R-Squared: a measure of how well a portfolio tracks the market. Active Share: the proportion of holdings by weight that differ from holdings of the benchmark index. Standard Deviation: the statistical measure of the degree to which an individual value in a probability distribution tends to vary from the mean of the distribution. Sharpe Ratio: the return over the risk free rate per unit of risk. Tracking Error: the standard deviation of the difference between the strategy and index performance. Price/Earnings: the ratio of a firm's closing stock price & its trailing 12 months' earnings/share. Price/Cash Flow: the ratio of a firm's closing stock price & its fiscal year end cash flow/share. Price/Book: the ratio of a firm's closing stock price & its fiscal year end book value/share. Average Weighted Market Capitalization: the product of a security's price & the number of shares outstanding. Median Market Cap: the point at which half of the market value of a portfolio is invested in stocks with a greater market cap, and consequently the other half is invested in stocks with a lower market cap. Turnover: calculated by dividing the lesser of amounts of purchases or sales of portfolio securities for the fiscal year by the monthly average of the value of the portfolio securities owned by the Fund during the fiscal year.

**The Portfolio invests in foreign securities, which will involve greater volatility and political, economic, and currency risks and differences in accounting methods. It also invests in emerging markets, which involve unique risks, such as exposure to economies less diverse and mature than the U.S. or other more established foreign markets. Economic and political instability may cause larger price changes in emerging markets securities than other foreign securities. Investing in participation notes involve the same risks associated with a direct investment in the underlying security, currency or market.**

*The Portfolio's investment objectives, risks, charges and expenses must be read and considered carefully before investing. The statutory and summary prospectuses contain this and other important information about the investment company. They may be obtained by calling toll free (877) 435-8105, or visiting hardingloevnerfunds.com.*

While the Portfolio is "no load", management and other expenses still apply. Please refer to the Prospectus for further details. The Portfolio is distributed by Quasar Distributors, LLC.